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Message Text

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15
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BEWT/EE/JLELLIS/BFC
APPROVED BY EB/OCA/REP/BEBYRON
COM/BEWT/EE/BRSARICH
COM/BEWT/TPD/LUNKOVIC
COM/BEWT/TPD/THOMPSON
EUR/EE/RCHRISTENSEN
EUR/CE/BFLATIN
EB/EWT/JBEMIS
---------- 057264
R 240104Z MAY 75
FM SECSTATE WASHDC
TO AMEMBASSY PRAGUE
AMEMBASSY VIENNA

UNCLAS STATE 122012

",
E.O. 11652: NA
TAGS: BEXP, CZ
SUBJECT: MINING EQUIPMENT TRADE MISSION

REF: VIENNA 3929

FROM BEWT/TPD AND EEAD (ELLIS)

1. APPRECIATE LEARNING NOVOTNY'S REACTION TO MISSION PRESENTATIONS. SINCE HIS REACTIONS ARE SECOND-HAND (HE DID NOT STAY FOR INDIVIDUAL PRESENTATIONS), WOULD APPRECIATE LEARNING FROM EMBASSY PRAGUE ANY OBSERVATIONS IT HAS OBTAINED FROM OTHER ATTENDEES, OR POSSIBLE MOTIVATION BEHIND NOVOTNY'S REMARKS. DIFFICULT TO UNDERSTAND WHY NOVOTNY WOULD NOT RECEIVE REPORTS REFLECTING TECHNICAL SUPERIORITY OF EQUIPMENT REPRESENTED, SINCE MUCH OF IT IS UNIQUE IN WORLD.

2. EMBASSY VIENNA'S COMMENT APPEARS TO EQUATE TRADE
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MISSION PRESENTATION WITH TECHNICAL SEMINAR. SINCE THE

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TWO ARE DISTINCT, BELIEVE HUNGARIAN COMMENTS DO NOT HAVE BEARING ON MINING MISSION. BECAUSE CZECHS RECOGNIZED ;ISSION'S EMPHASIS WOULD BE ON SALES AND COOPERATION ARRANGEMENTS, THEY DID NOT GIVE ASSISTANCE THEY NORMALLY OFFER TO TECHNICAL SEMINAR PRESENTATIONS. NONETHELESS, JUDGING FROM STRONG DEMAND FOR PRODUCT BROCHURES, GOOD

TURN-OUT AT MISSION'S INTRODUCTORY PRESENTATION AND IN FOLLOW-UP APPOINTMENTS, AND REACTIONS OF INDIVIDUAL MISSION MEMBERS, THERE APPEARED TO BE CONSIDERABLE INTEREST IN PRODUCTS MISSION REPRESENTED. ON THE CONTRARY, MISSION RECEIVED NO INDICATION OF INTEREST IN A SYSTEMS APPROACH OR TURN-KEY PROJECTS IN CZECHOSLOVAKIA. KISSINGER

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
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Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BEXP, CZ
To: PRAGUE VIENNA
Type: TE
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